

# The Effect of Online Socialization on Political Reasoning



By Rob Granoth

### Introduction

- Political polarization increasing in recent years
- Internet/social media use dramatically increasing in the past decade
- Plethora of research on polarization's effect on political reasoning, but not on the internet's effect on political thought

# Research Question

 How does online socialization exacerbate the effects of political polarization on the quality of political reasoning?

## Definitions

- "Political Reasoning" how and why individuals form political opinions
- "Polarization" when a group or individual's political opinion is more likely to be in line with that of a specific political party
- "Online Socialization" process of being socialized by the internet/social media

## Prior Research

#### **Polarization**

 Finds polarization leads to less effortful thinking and political opinion formation (Druckman 2012)

#### **Internet and Thought**

• Finds those with a lower need for cognition use social media more often (Zhong et.al 2012)



# Hypotheses

- <u>Hypothesis #1:</u> Respondents socialized online will find weaker arguments more effective than non-online socialized individuals.
- <u>Hypothesis #2:</u> Online socialized individuals' support for a policy will increase in the direction of their identified party's position more so than the non-online socialized.

## Methods

#### **Design**

- Online survey with participants from M-Turk
- 4x3 experimental design plus control (13 conditions)
- 2 manipulations
  - Arguments (pro-pro, pro-con, con-pro, con-con)
  - Party Cue (none, party, party with polarization)
- 4 larger groupings
  - Group 1: Control (Issue info)
    - **o4 Combinations of weak/strong arguments**
  - Group 2: Issue info, Pro/Con Arguments
  - 4 Combinations of weak/strong arguments
  - Group 3: Issue info, Arguments & Party Info
    - 4 Combinations of weak/strong arguments
       Provide which party sides for/against
  - Group 4: Issue info, Arguments, Party Info & Polarization
    - 4 Combinations of weak/strong arguments
    - Provide which party side for/against
    - Suggest parties issue position difference

#### Questions

- Policy Support (DV1)
  - "To what extent do you oppose or support the DREAM Act?"
  - 1 (strongly oppose) to 7 (strongly support)
- Strength of Arguments (DV2)
- "How effective or ineffective did you find the main argument opposed to/in support of the DREAM Act?"
- 1 (very ineffective) to 7 (very effective)

#### **Sample Composition**

- N = 2160
- Randomization successful

#### **Analysis**

- Difference of means T-tests
- Multiple regressions (balance checks)

## Implications/Takeaways

- Non-online socialized people more in line with our expectations than their online counterparts.
- Online socialization/internet or social media usage may have little to no effect on political reasoning
- Topic deserves more attention and research, this study is inconclusive
- Experimental design issues issues selection
- Making changes to experiment could drastically effect results
  - Choosing arguments differently
  - Choosing issues differently
  - Administer survey differently

# Challenges

- Operationalizing online socialization was challenging due to its complexity/abstractness
- Learning SPSS & statistical analysis from scratch
- Online design drew a sample limited by insufficient numbers of Republicans, minorities, conservatives, people who don't use social media/internet

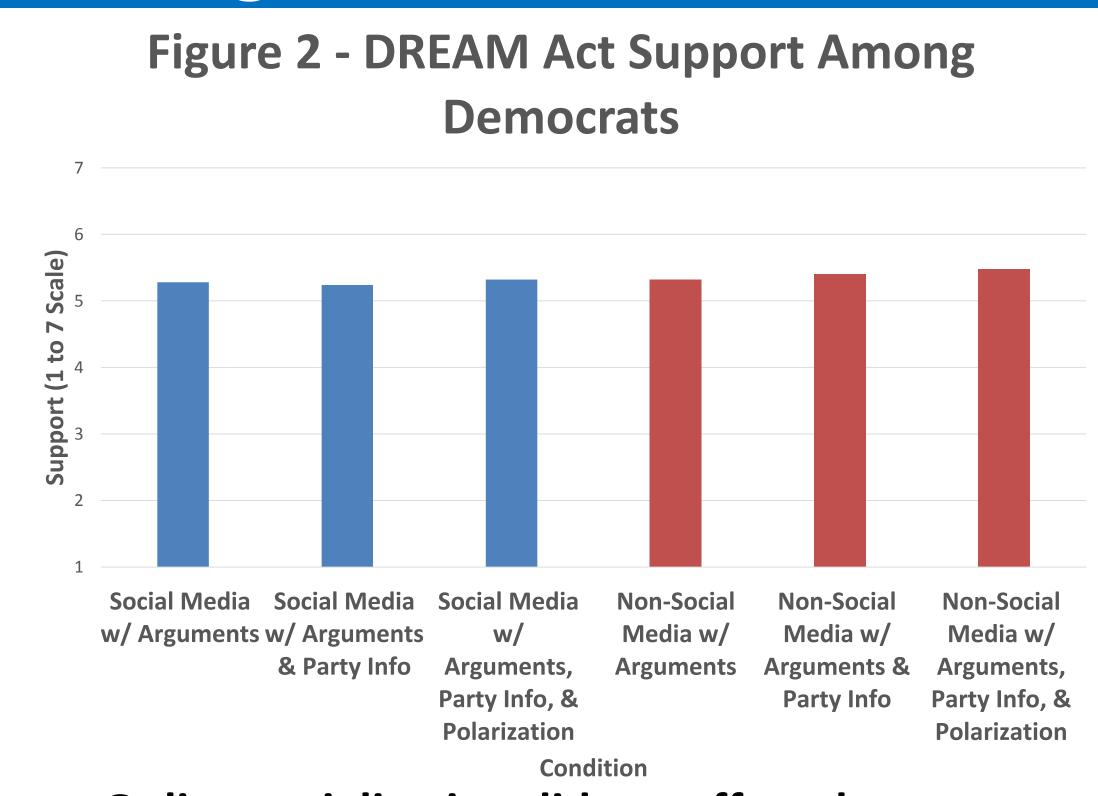
# Results & Findings

Social Media w/ Social Media w/ Arguments & Arguments & Arguments & Arguments & Arguments & Party Info Party Info, and Polarization Party Info, & Polarization

Figure 1 - DREAM Act Pro Argument

Non-Social Non-Social Non-Social Media w/ Arguments & Arguments & Arguments & Arguments & Party Info, & Polarization

 Online socialization did not effect the effectiveness of any arguments (H1 not supported)



 Online socialization did not effect the support for any policies (H2 not supported)

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